



bittnet
systems

Cisco Expo
2010

The New
Collaboration Effect

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Schimbare

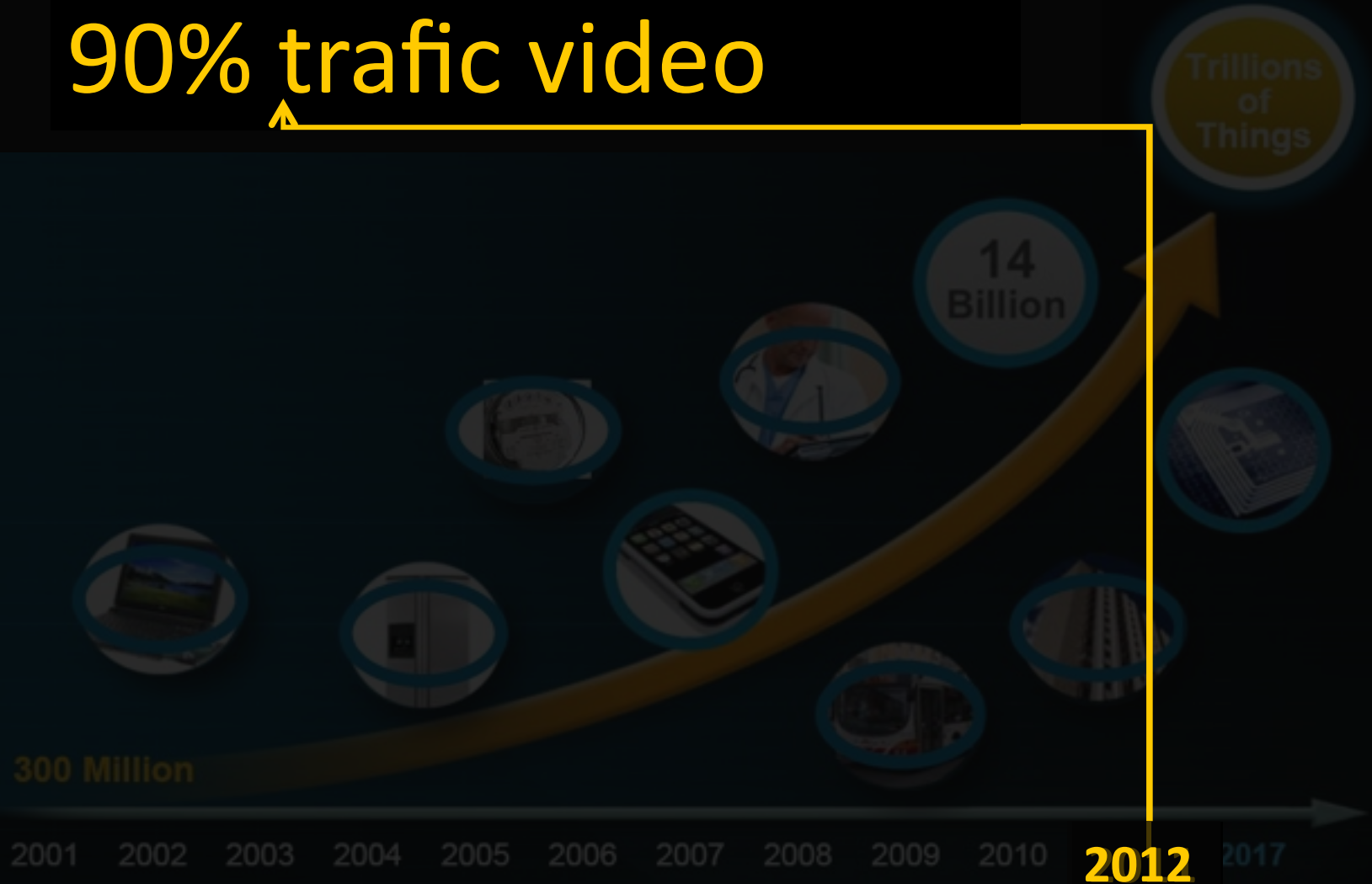


Adaptare



Transformare

90% traffic video



Internet Transforming Everyday Life

Suntem pregatiti pentru aceste transformari?

Suntem pregatiti pentru
The new collaboration effect?

Report to	<\$100 Million			\$100-\$999.9			\$1 billion+		
	2007	2008	2009	2007	2008	2009	2007	2008	2009
CEO	49%	56%	55%	39%	38%	47%	33%	35%	44%
COO	14%	11%	10%	15%	21%	21%	13%	13%	14%
CFO	22%	15%	12%	28%	26%	18%	25%	23%	15%
Corporate CIO	2%	4%	5%	4%	6%	2%	12%	12%	6%
Other	14%	14%	18%	13%	9%	11%	16%	16%	21%

CIO Magazine 2009 State of the CIO Survey

Executive Committee Membership Rises Steadily

SME companies			Large			Very large		
2007	2008	2009	2007	2008	2009	2007	2008	2009
68%	71%	74%	64%	68%	74%	60%		80%

CIO Magazine 2009 State of the CIO Survey



Which of the following executive leadership competencies is most critical to your current role (choose three)? **2009**

Long-term strategic thinking and planning	70%
Collaboration & influence	42%
Expertise in running the IT function	45%
Change leadership	30%
Team leadership	34%
Meeting or beating business goals	18%
Knowledge of your business's market	18%
People development	17%
External customer focus	9%
Identifying and seizing on commercial opportunities	6%

CIO Magazine 2009 State of the CIO Survey

The new collaboration effect?

Ce inseamna pentru Dvs?

Which statement best describes your philosophy on the IT department's primary role in the organization:	2009
IT should support and enable business initiatives	35%
IT should proactively envision business possibilities and initiate with technology	65%

CIO Magazine 2009 State of the CIO Survey

Bittnet Systems ☺

Primul pas ...



Unic partener Global Knowledge in RO
6 instructori CCSI (4 in devenire)
Strategic Partner in RO – Instruire
Instruirea canalului de parteneri
Programul Small Business Pro
10 ani de experienta de instruire

Orice curs pentru solutii Cisco
Flexibilitate : Locul si data
Acceptam Learning Credits
Feedbackul cursantilor > 4.7





Advanced Security
Advanced Routing and Switching
Advanced Wireless
Express Unified Communications

1# Exista un singur lucru mai rau decat sa instruiesti un angajat si apoi acesta sa plece:



1# Sa nu il instruiesti si acesta sa ramana 😊

2# “Daca credeti ca educatia este scumpa, incercati ignoranta



2% increase in productivity has been shown to net a 100 percent return on investment in training

2001 Global Training and Certification Study,"
CompTIA and Prometric.

Motorola calculated that every dollar spent on training yields an approximate 30 percent gain in productivity within a three-year period. Motorola also used training to reduce costs by over \$3 billion and increase profits by 47 percent

Tim Lane et al., "Learning to Succeed in Business with Information Technology," Motorola).

DUMNEAVOASTRA
sunteti cheia acestor transformari

Alegeti Bittnet Systems pentru a face
fata acestor transformari



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systems

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